

21ST CENTURY BUSINESS SOLUTIONS

TACTEGRA, LLC

Vendor Presentation



Charlotte, North Carolina - 2008

Founders Izzy Sanchez and Ian Cato created a boutique consulting firm with differentiated skills in Business Transformation and Continuous Process Improvement.

Service Disabled Veteran & 100% Minority Owned

Certified by the Carolinas-Virginia Minority Supplier Development Council since 2009.

Qualified Experts

Our experts are uniquely qualified to lead and support significant business transformations or quietly integrating into our client's culture and becoming a force multiplier.

tactegra is a management consulting firm dedicated to satisfying the needs of our clients through innovative solutions...





OUR GLOBAL REACH

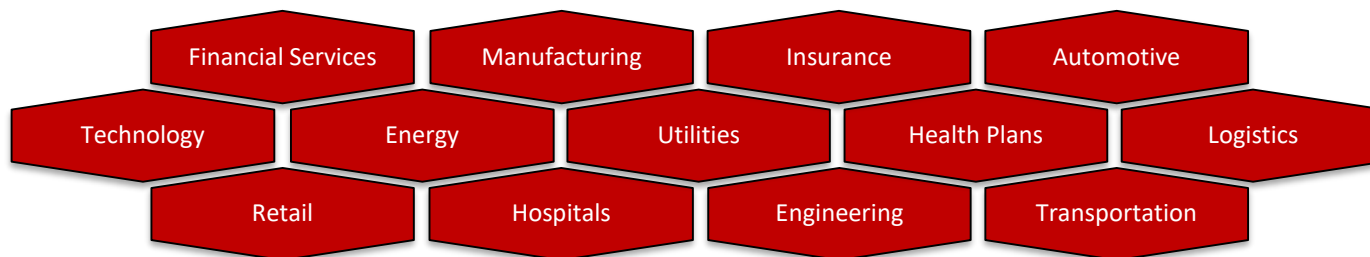
For over a decade, global industry leaders in financial services, manufacturing, logistics and healthcare from Asia to South America and locations in between, have engaged Tactegra for our innovative solutions in business transformation, technology integration support, continuous improvement and staff augmentation. While we continue to expand, our clients include:

- Accenture Credit Services
- Aramark
- Atrium Health
- Bank of America
- Blue Cross Blue Shield
- Capital Bank
- Duke Energy
- Experian
- First Tech Federal Credit Union
- FISERV
- Hitachi Data Systems
- Johnson Controls
- Markem-Imaje

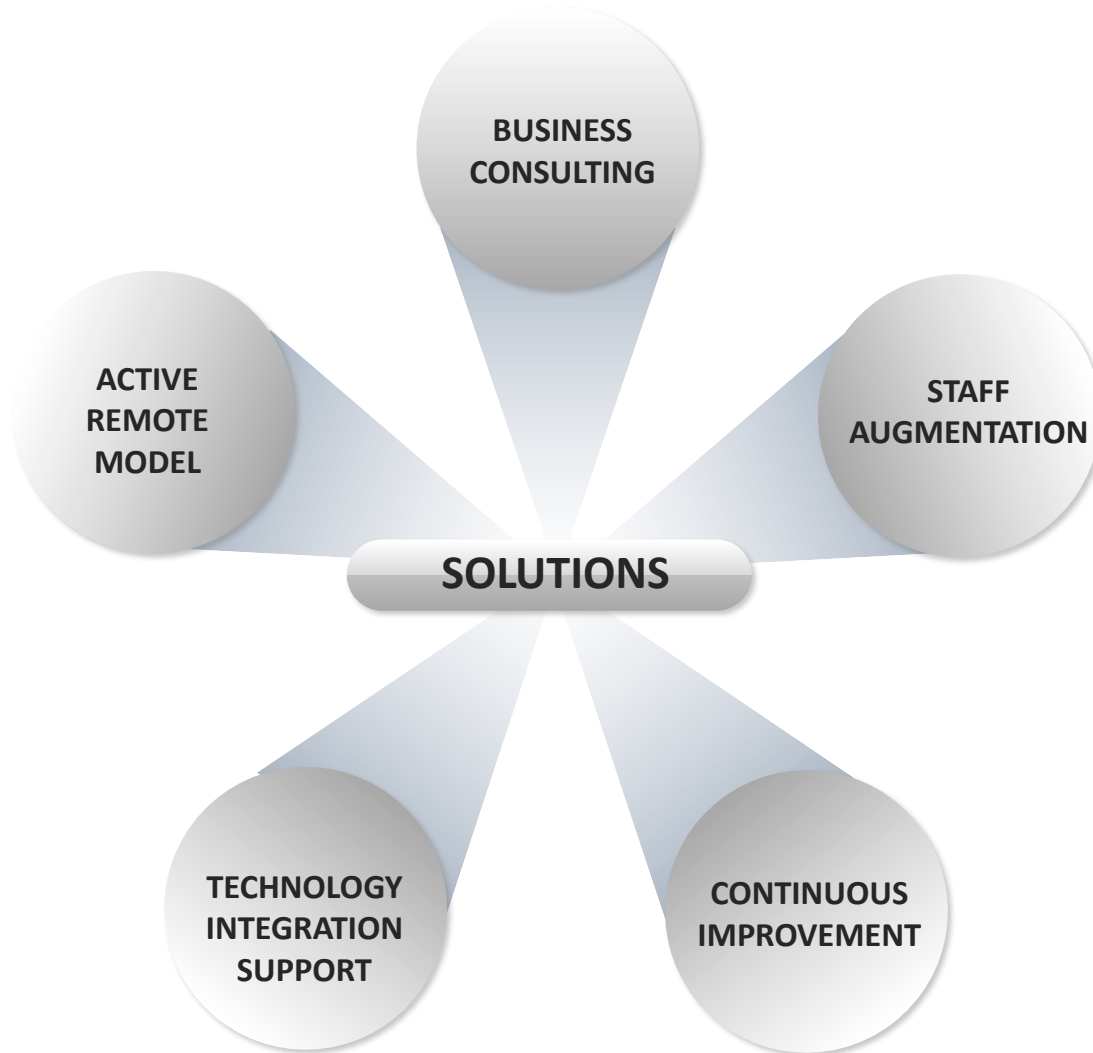
- Meharry Medical College
- Morehouse College
- National Life Insurance
- Regions Bank
- Salt River Project
- Steritech
- TD Bank
- Tenneco
- TIAA
- United States Marine Corps
- United States Postal Service
- Wells Fargo
- Wolters Kluwer



With a competitive landscape filled with well-known names, our consultancy understands that our key differentiator is **our people**. Our consultants come to the forefront with years of experience from an array of industries where they have spent years honing their skill sets, actively working on transformative efforts and delivering results. When you hire us, you get expert professionals at the top of their game. Some of the industries represented by our workforce are:



To find the best, we employ a rigorous selection process that is unparalleled in the industry. From our inception, employment with Tactegra requires a detailed screening process, including both written and verbal testing to ensure candidates meet the highest standards of technical and consulting capabilities. Our process ensures our clients are receiving the right consultant at the right time with the right capability, coupled with the ability to deliver results in any environment regardless of constraints.



TRAINING

Tactegra has a large and flexible repertoire of professional productivity and project management training materials that can be delivered off-the-shelf or customized to our client's needs and culture

STAFFING (DIRECT HIRE)

For those difficult to find CI and Analysts positions, Tactegra partners with our clients to source, test, and validate candidates for direct hire by the client to ensure they will deliver results as intended.

Tactegra Business Consulting is the heart & soul of our organization. We offer innovative solutions for the complex problems faced by our clients on a daily basis. From strategy development to implementation, our consultants are armed with a variety of expert industry knowledge and insights that transcend the mainstream. Keeping the unique nature of our client's business at the forefront, we bring a distinguished problem solving approach to improving our client's business performance as a core capability.

▶ This solution is specifically focused on clients engaged in enterprise or business transformation. This service also provides optimal solutions for clients experiencing recurring problems that adversely impacts overall business performance.

- Assigned Resources: Director, Senior Consultants, and Consultants
- Resource Education: Advanced Degree
- Resource Specialty: 10-15 years industry specific experience
- Location: 100% client site
- Duration of Engagement: 6 months minimum



Tactegra's Active Remote Model (ARM) is an alternative for clients who currently use or are considering Off-Shoring or Business Process Outsourcing (BPO). Our ARM team works at a Tactegra location and is dedicated to you. The outcome is a reduced risk, but price competitive solution. The client retains control of the work, while Tactegra manages the resources.

This solution is designed as a skilled resource business model, for high volume full time roles, with the following features:

- Assigned Resources: Analysts and Project Managers
- Resource Education: Bachelors Degree & Skill Based certification
- Location: Local Tactegra facilities
- Duration of Engagement: Starting at 6 months, 40 hours/week



Note: 5 resources minimum per engagement and no interviews required from the client



Tactegra staff augmentation is geared towards assisting those clients who do not have the required resources to complete their mission. Our consultants and skilled resources uphold the highest standard of excellence. With staff augmentation, our people become an extension of the client's team instead of being driven by a contracted body of work with defined results. Clients retain control and accountability by directing the day-to-day activities and tasks with our co-located personnel, while Tactegra's leadership still provides oversight and direction as needed.

▶ This solution is primarily geared towards clients needing the right skillsets to augment their current organization structures. This solution is primarily task oriented and will be suitable for clients with a specific task over a specific period of time.

- Assigned Resources: Analysts, Project Managers, and CI Experts
- Resource Education: Business Degree & Skill Based certification
- Location: Client/Tactegra site as per client needs
- Engagement Span: 6 months minimum



Note: Specialized client specific skills can also be available through Staff Augmentation

Tactegra understands that every business has a forthcoming plan to transform its existing hardware and software infrastructure. Tactegra technology integration support ensures the successful implementation of technology rollouts by giving clients the right resources, at the right time, for the right job. Whether an ERP system implementation or an enterprise PMO; Tactegra’s technology consultants will ensure that all of the variable components are synchronized throughout the initiative lifecycle.

▶ This solution is specifically focused on clients who are implementing strategic technology initiatives such as SAP and Oracle ERP systems. It is also preferred by clients engaged in strategic technology transformation and have developed an EPMO structure.

- Tactegra Assigned Resources: Director, Program Managers, Portfolio Managers, Project Managers, and Agile Experts
- Resource Education: Advanced Degree & Skill Based certification
- Resource Specialty: 10-15 years industry specific experience
- Location: 100% client site
- Duration of Engagement: 6 months minimum



Tactegra's Continuous Improvement solutions are one of the fundamental services of our firm. As a core proficiency in our offerings since our inception, we bring a differentiated and flexible approach to continuous improvement and robust business problem solving. Whether utilizing our unique problem solving framework to resolve operational issues, or developing a unique CI program that captures the value of your business' culture, our world-class team of CI master experts will get it done.

▶ This solution is specifically focused on clients whose focus is Operational Excellence program implementation or Process Infrastructure Transformation. This solution is also of keen interest for clients experiencing recurring process based problems that adversely impact the business.

- Tactegra Assigned Resources: Director, Senior Consultant, and Consultant
- Resource Education: Advanced Degree & Skill Based certification
- Resource Specialty: 10-15 years industry specific experience
- Location: 100% client site
- Duration of Engagement: 6 months minimum





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